

CANADA'S LEADING ELECTRONICS RESOURCE

Grow your business and discover new leads



PRINT • DIGITAL • EMAIL • CONTENT MARKETING • NEWSLETTERS

• DATABASE • EVENTS • RESEARCH • WEBINARS • VIDEO

CANADA'S LEADING ELECTRONICS MARKET RESOURCE



Since 1979 EP&T has been the definitive resource for Canadian electronic engineers and designers looking for information on new products and technology to help them stay atop a fast moving industry.

KEY SEGMENTS:

- ✓ Industry 4.0
- ✓ Communications
- ✓ Transportation
- ✓ Medical Electronics
- ✓ IoT & AI
- ✓ Security
- ✓ Wearables
- ✓ Contract Manufacturing



2,700+Live Event Attendees



240,000+Online Pageviews



400,000Print Readers



2.5 million+
Emails Sent

THE CANADIAN ELECTRONICS & SEMICONDUCTOR COMPONENT MARKET REPRESENTS*:

\$4 billion
in revenue

14,000 strong workforce

493 businesses

4% Annual Growth (13-18)

EP&T reaches MORE THAN 95,000 QUALIFIED CONTACTS in the Electronics Industry Monthly

Reach new customers through an integrated marketing campaign with Canada's largest electronics industry resource.



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MULTIPLE PLATFORMS

PRINT

8 times per year 51,775 readers per issue



ONLINE

12,200 sessions per month 20,000 page views per month





EMAIL

50,000 subscribers to Tech Update & Newscourier newsletters



E-CONNECTS

Direct delivery of your customized message to your target audience



E-CONNECTS 23,500 Product

Source subscribers



CONTENT MARKETING

Showcase your expertise and solutions to an engaged audience



PRINT



Every issue of **EP&T** features the latest industry news related to the Canadian electronics industry and features new products on the market. Each regular issue of **EP&T** features a deep dive into the technology in a specific fast evolving field.

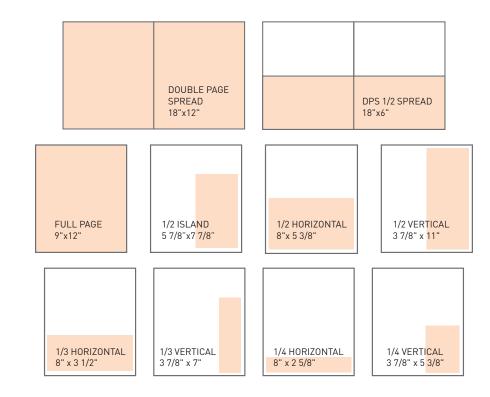
2020 EDITORIAL CALENDAR

Issue	Issue Theme	Deadlines	Product Focus
January/February	INDUSTRY 4.0	Ad Close: Dec 13 Ad Material: Dec 21	EP&T extensively covers products and
February ANNUAL ISSUE	ELECTROSOURCE BUYERS GUIDE	Ad Close: Jan 31 Ad Material: Feb 5	developments crucial to the electronics industry including: connectors,
March/ April	TRANSPORTATION	Ad Close: Feb 7 Ad Material: Feb 12	power applications, sensors, circuit
May	MEDICAL ELECTRONICS	Ad Close: Apr 17 Ad Material: Apr 22	protection & switches, enclosures & thermal
June/July	WEARABLES / eTEXTILES	Ad Close: May 22 Ad Material: May 27	management, passives, semi-conductors, wireless applications,
August SPECIAL SUPPLEMENT	CONTRACT MANUFACTURING	Ad Close: Jul 10 Ad Material: Jul 15	displays, optoelectronics, prototyping, test
September	INTERNET of THINGS	Ad Close: Aug 7 Ad Material: Aug 12	and measurement, compliance, manufacturing (solder,
October	ARTIFICIAL INTELLIGENCE	Ad Close: Sep 18 Ad Material: Sep 23	adhesives, coating etc.)
November/December	SECURITY/CYBER-SECURITY	Ad Close: Oct 23 Ad Material: Oct 28	

ADVERTISING RATES AND SIZES

AD SIZE		DIMENSIONS	FOUR COLOUR RATE (NET)				
		DIMENSIONS	1x	4x	8x	12x	
DPS		18" x 12"	\$9,750	\$9,400	\$9,000	\$8,650	
DPS	1/2 Spread	18" x 6"	\$5,500	\$5,300	\$5,070	\$4,870	
Full Page		9" x 12"	\$5,120	\$4,950	\$4,735	\$4,550	
1/2 Page Island		5 7/8" x 7 7/8"	\$3,585	\$3,465	\$3,315	\$3,185	
1/2 page	horizontal	8" x 5 3/8"	\$3,075	\$2,975	\$2,850	\$2,750	
1, pa	vertical	3 7/8" x 11"	\$ 3,075	Φ2,773			
1/3 age	horizontal	8" x 3 1/2"	\$2,560	\$2,475	¢2.270	#2 27E	
1, pa	vertical	3 7/8" x 7"	\$2,500	Φ2,475	\$2,370	\$2,275	
1/4 bage	horizontal	8" x 2 5/8"	\$2,050	\$1,980	¢1.005	\$1,825	
1/ pa	vertical	3 7/8" x 5 3/8"	φ2,000	φ1,700	\$1,895	φ1,020	
PROD	OUCT SOURCE	2 1/2" x 2 1/2"	\$530	\$490	\$450	\$400	

Cover Snipe - \$4,450 | Outside Back - Add 25% | Preferred Position - Add 15%





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PRODUCT SOURCE

With a combined reach in print and online of over **75,000** designers, engineers, R&D and management in the electronics OEM / MRO market in Canada, PRODUCT SOURCE is the best way to get your product message in the hands of qualified people in the market. With a limit of 10 products featured per email, you can be sure your message won't get lost. Product placement is on a first come basis – so book early to ensure top positioning.

Post deployment, we send complete metrics and a CASL compliant 'leads list' including: company name, subscriber name and title, company mailing address and phone number.

PRODUCT SOURCE Net rates	FREQUENCY						
	1x	24x	30+				
Digital ONLY	\$900	\$865	\$815	\$765	\$700	\$650	
Print ONLY	\$530	\$490	\$450	\$400	_	_	
PRINT & DIGITAL	\$1,215	\$1,075	\$950	\$815	_	_	



& TECHNOLO	PRODUCTS PRODUCT SOUR
ept car	Name to
	Compact Overvollage Protection with Integrated Pute EXCOST Theorities That I All and NTDS even by TUS res- compact has present controls control is some with a thermal cougles fully. The washer overhead, the plateased has been also also the size of the plateased has been also also the visitor proving universite daily, ad- dictional to 3 when the platease of the platease of the size of the platease of the platease of the TOK Secretaria. TOK Secretaria
Newark	Fluke 2661 FC Vibration Sensor Expansion Kit Fluers stocked monitoring system offers a footiere vibration screening and resident controlling science. Their IFC Type product is a compact, simple, suitable southon and can be installed in any booking. Fettons of Equal 2-37 installed in simple controlling to the simple controlling you fetter to an overall smalled your fetter to and compact prisolately. Mexical Administration and increase reliability. Mexical Administration
	NEW Ka SHELD RACK CABINET BLOCKS SIGNALS UP TO 40 OHz FOR POSITIVE EMIRP PROTECTION fliquids becomes here "Yet Shelter Rack Excloser the recover- tion be loughest sensioned to ELRIFF organisme, still performance certified to 400Hz. "IELE/PEST requirement Mish 44 Holfs. Casts stands. Final, reach or combination foreigner drovo or pames, including stands. Final, reach or combination foreigner drovo or pames, including foreigner or combination foreigner drovo or pames, including foreigner drovo drovo drovo drovo drovo drovo foreigner. Equipal Starbonics 1.5880 (1992)
	New electronics enclosures from Phoenix Contact. The new electronics enclosures from Phoenix Contact. CDI (inclusive Close Systems, see sealines from Prosens Contact. CDI (inclusive Close Systems, see sealines for multiple Sizes, and settlems society. The modality engines in the register of the section of the contact of
	Trace-In-Air Chip fuse Triwarts Effects of Aging acHuRTERs u.H. 1206 time-tag chip fuse provides relaide an correct, night fleering fusculors and lagt mechanical loads present. Chapter in the viscous was long mechanical loads present. Chapter in the viscous was long courses of 2.5 A in 7.9 A in 30 VICE diseases; a puck fu is 100 A. Designed to UC. 26-1-1 at an in Air CoCOO quartice. Exhibitor
3	New T Series IP 68 Push Puli Connectors LRMO enhances the T series (9°40 case) says with addition size. The connector plug and their potent (now include the LIM 'thorcosts for gramme, reserve) or CINTO's haddrose product if and K (series. This new despiles compatible with previous despiles. The TT_CT112T and 3T series will be available with 3 factors.

PRODUCT SOURCE DIGITAL	Material Due Date	E-News Mail Date
	January 8	January 14
JANUARY	January 15	January 21
	January 22	January 28
	February 5	February 11
FEBRUARY	February 12	February 18
	February 19	February 25
	February 26	March 3
MARCH	March 4	March 10
	March 11	March 17
	April 1	April 7
APRIL	April 8	April 14
	April 22	April 28

PRODUCT SOURCE DIGITAL	Material Due Date	E-News Mail Date	
	April 29	May 5	
MAY	May 6	May 12	
	May 13	May 19	
	May 27	June 2	
JUNE	June 3	June 9	
	June 17	June 23	
	June 30	July 7	
JULY	July 8	July 14	
	July 22	July 28	
	August 5	August 11	
AUGUST	August 12	August 18	
	August 19	August 25	

PRODUCT SOURCE DIGITAL	Material Due Date	E-News Mail Date	
	August 26	September 1	
SEPTEMBER	September 2	September 8	
	September 16	September 22	
	September 30	October 6	
OCTOBER	October 7	October 13	
	October 14	October 20	
	October 28	November 3	
NOVEMBER	November 4	November 10	
	November 11	November 17	
	November 25	December 1	
DECEMBER	December 2	December 8	
	December 9	December 15	

CUSTOM EBLAST/VIDEO BLAST

Inbox delivery of your exclusive 100% share of voice message or video to your target audience.

- Promote events, white papers, videos & new products and boost your web traffic with a custom e-blast.
- Reach up to 15,000 qualified opt-in subscribers and receive a fully CASL compliant leads report following deployment. Select the audience you want to reach geographically and by job title.
- **EP&T**'s digital art department can help you tailor your message.
- Dimension: 558 pixels wide by Variable length (or custom HTML)
- Minimum deployment: 5,500 names.

Cost: \$450 cpm (net)



SPONSORED CONTENT

The BEST way to share your industry expertise and product news with electronics industry experts.

- **EPT.ca** will host and promote your articles to our audience.
- Establish thought leadership and educate your prospective customers.
- Learn who is engaging with your content.
- Content consists of 500 words and up to three photos and/or video.
- Your content will be hosted within the scrolling content bar on EP&T's home page.
- Your content will also appear within the features or product section.
- Content is marketed through two sponsored spotlight positions in the Newscourier newsletter and through the EP&T Twitter feed and LinkedIn page.

Cost: \$2,500



ENEWS COURIER NEWSLETTER

Target your sales message to buyers' inboxes. ENewscourier is EP&T's popular weekly electronics industry newsletter. Sent to more than **22,500 opt-in** subscribers. Advertisers benefit from receiving a fully CASL compliant list of leads of subscribers interested in their product.

ENEWSCOURIER	SIZE (pixels)		RATES (net)				
	DESKTOP	MOBILE	3x	6x	12x	24x	30+
Leaderboard 1	728 x 90	300 x 50	\$1,075	\$965	\$915	\$860	\$750
Big Box 1	300 x 250	300 x 250	\$850	\$765	\$725	\$680	\$595
Big Box 2	300 x 250	300 x 250	\$625	\$560	\$530	\$500	\$435
Sponsored Spotlight/ Video	300 x 250 image or video plus 100 words	300 x 250 image or video plus 100 words	\$1,250	\$1,125	\$1,050	\$1,000	\$875

	Material Due Date	E-News Mail Date
Υ	January 2	January 8
JAR	January 9	January 15
JANUARY	January 16	January 22
ſ	January 23	January 29
۲۲	January 30	February 5
UAF	February 6	February 12
FEBRUARY	February 13	February 19
ш	February 20	February 26
	February 27	March 4
MARCH	March 5	March 11
MAF	March 12	March 18
	March 19	March 25
	March 26	April 1
	April 2	April 8
APRIL	April 9	April 15
A	April 16	April 22
	April 23	April 29

	Material Due Date	E-News Mail Date
	April 30	May 6
MAY	May 7	May 13
Σ	May 14	May 20
	May 21	May 27
	May 28	June 3
JUNE	June 4	June 10
J.	June 11	June 17
	June 18	June 24
	July 3	July 8
JULY	July 9	July 15
UC	July 16	July 22
	July 23	July 29
	July 30	August 5
AUGUST	August 6	August 12
AUG	August 13	August 19
	August 20	August 26

	Material Due Date	E-News Mail Date	
~	August 27	September 2	
BEF	September 3	September 9	
I EM	September 10	September 16	
SEPTEMBER	September 17	September 23	
0,	September 24	September 30	
~	October 1	October 7	
OCTOBER	October 8	October 14	
CTC	October 15	October 21	
0	October 22	October 28	
2	October 29	November 4	
NOVEMBE	November 5	November 11	
OVE	November 12	November 18	
Ž	November 19	November 25	
	November 26	December 2	
DEC	December3	December 9	
	December 10	December 16	



TECH UPDATE NEWSLETTER



Put your sales message directly in buyers' inboxes. Tech Update is EP&T's popular sector specific newsletter. Sent to over **23,000 opt-in** subscribers. Advertisers benefit from receiving a fully CASL compliant list of leads of customers interested in their product.

TECH UPDATE	SIZE (pixels)		RATES (net)				
	DESKTOP	MOBILE	3x	6x	12x	24x	30+
Leaderboard 1	728 x 90	300 x 50	\$960	\$865	\$815	\$770	\$675
Leaderboard 2	728 x 90	300 x 50	\$790	\$710	\$675	\$630	\$555
Leaderboard 3	728 x 90	300 x 50	\$680	\$615	\$580	\$545	\$475
Big Box 1	300 x 250	300 x 250	\$750	\$675	\$640	\$600	\$525
Big Box 2	300 x 250	300 x 250	\$540	\$485	\$460	\$435	\$380
Sponsored Spotlight 1	300 x 250 image plus 100 words	300 x 250 image plus 100 words	\$1,175	\$1,060	\$1,000	\$940	\$825
Sponsored Spotlight 2	300 x 250 image plus 100 words	300 x 250 image plus 100 words	\$900	\$810	\$765	\$720	\$630

PRODUCT FACUS

	PRODUCT FOCUS	Material Due Date	E-News Mail Date
JANUARY	Enclosures/Thermal Management	January 8	January 13
	Test & Measurement	January 15	January 20
	Industrial Automation	February 5	February 10
FEBRUARY	Interconnected Devices	February 12	February 17
	Sensors	February 19	February 24
MARCH	Optoelectronics	March 4	March 9
	Medical Electronics	March 11	March 16
	Semi-conductors / IC's	March 18	March 23
APRIL	Transportation	April 1	April 6
	Connectors	April 15	April 20
MAY	Switches & Circuit Protection	May 6	May 11
	Power Management	May 20	May 25
JUNE	Medical Electronics	June 3	June 8
	Enclosures/Thermal Management	June 10	June 15
	Test & Measurement	June 17	June 22

	PRODUCT FOCUS	Due Date	Mail Date	
JULY	Power Management	July 8	July 13	
	Wearables	July 15	July 20	
AUGUST	Industrial Automation	August 5	August 10	
	Connectors	August 19	August 24	
SEPTEMBER	Switches & Circuit Protection	September 9	September 14	
	Contract Manufacturing	September 16	September 21	
	Prototyping	September 23	September 28	
OCTOBER	Internet of Things	September 30	October 5	
	Embedded Systems	October 14	October 19	
	Power Management	October 21	October 26	
NOVEMBER	Artificial Intelligence	October 28	November 2	
	Connectors	November 11	November 16	
	Enclosures/Thermal Management	November 18	November 23	
DECEMBER	IoT	December 2	December 7	
	Security	December 9	December 14	

Material

E-News

EPTECH

Eptech is Canada's largest electronics design related show, hosted in the top tech hubs throughout the country.

Eptech is attended by a wide cross-section of qualified individuals in the electronics sector including: engineers, management, designers, production, purchasing and procurement, research & development, maintenance & service.

Attendance varies according to location and is between 300 -600.

EXHIBITOR RATES

1 city / table	\$1,275
2-5 cities / tables	\$1,225
6 or more cities / tables	\$1,125
Seminar	\$350
Electrical	\$150

To confirm your table, please visit ept.ca/eptech/exhibit





SPONSORSHIP OPPORTUNITIES

- Branded bag
- Branded lanyard
- Onsite visibility
- Keynote Sponsorship
- Post show customized eblast

2020 EPTECH Locations:

MONTREAL

Holiday Inn, Pointe Claire

April 7

MISSISSAUGA

Mississauga Convention Centre **April 21**

CALGARY

Coast Hotel and Conference Centre **May 21**

VANCOUVER

Hard Rock Casino

June 11

QUEBEC CITY

Plaza Hotel

September 10

OTTAWA

Brookstreet Hotel

October 8

WATERLOO

Bingemans Conference Centre

October 27



EPTECH OFFERS EXHIBITORS A LOW COST OPPORTUNITY:

- Price includes 2' by 8' skirted table, chairs and storage.
- Table positioning is determined on a first-come basis.
- Simple set-up and take-down.
- Shipper organized to handle your goods and customs if required.
- Convenient hours Free parking.
- Promotional materials provided for you to invite your clients.
- Seminar space is available.



EPTECH POST SHOW EMAIL OPPORTUNITY

- ✓ This post show wrap up is the ONLY way
 to guarantee you reach all attendees and
 registrants to EPTECH.
- ✓ One week after the each show, EP&T will send an email featuring your business and contact information to all registrants of the show....whether they attended or couldn't make it.
- ✓ Your information is linkable so interested customers can click through to your website.
- ✓ We'll also provide you with CASL compliant leads, so you can reach out to people interested in your message and build on your own database.
- ✓ Cost is \$350 per space
 Limited to 1 space per exhibitor table per show
- ✓ Positioning within the email is on a first come basis at time of booking.

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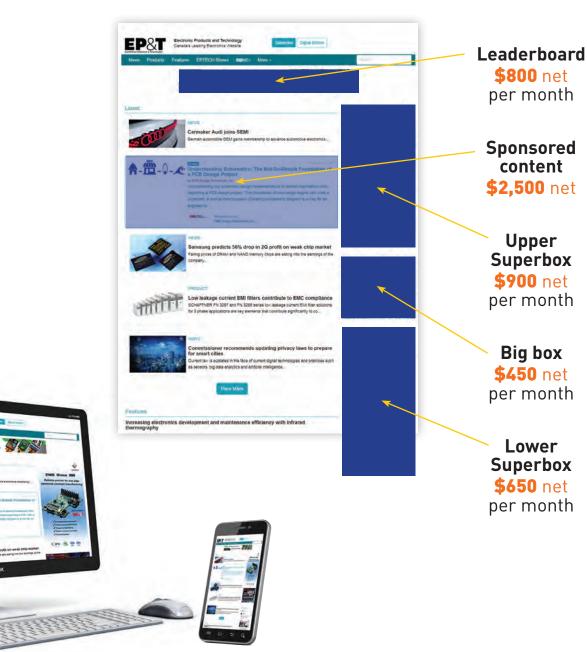
Canada's leading electronics online resource. Features industry news, technical articles and product information – updated daily.



12,200 sessions per month

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20,000 page views per month



ELECTROSOURCE 2020



SECTION 1

Alphabetical company listings of suppliers and distributors

SECTION 2

Product Reference Guide

SECTION 3

Manufacturers and sales companies listed alphabetically with the names of local reps.

Canada's ONLY Electronics Industry Buyers' Directory.

In PRINT and DIGITAL EDITION

Published: February 2020

Booking deadline: January 31, 2020

Electrosource provides year-long advertising exposure to those purchasing electronic products and services.

This comprehensive resource is mailed to **EP&T**'s circulation list and is distributed at each of **EP&T**'s **Eptech** shows across Canada.

ELECTROSOURCE RATES (net)							
Cover Snipe	\$3,535						
Page 2	\$5,105						
IBC	\$4,685						
OBC	\$5,310						
Line Card (Black and White)	\$1,845						
PRODUCT REFERENCE	1x	6x	12x	24x			
1/12 page (2.5" by 2.5")	\$795	\$610	\$560	\$465			
Company Listing	\$110						
LISTING ENHANCEMENTS							
Logo	\$195						

CONTRACT ELECTRONICS SOURCE GUIDE



EP&T has launched a brand new guide aimed at helping engineers and designers source a *Contract Electronics Manufacturer* (CEM) or *Electronic Manufacturing Services* (EMS) provider in Canada.

Playing an integral role in the eco system of the electronics industry in Canada, CEMs or EMS providers represent one of the most important players in any design cycle.

EP&T's August 2020 print edition will feature a complete Source Guide for those looking to connect with a *Contract Electronics Manufacturer* (CEM) or *Electronics Manufacturing Services* (EMS) provider in Canada.

From British Columbia to the Atlantic Provinces and everything in-between, this special section will list all of the major CEMs and EMS players coast to coast in Canada, serving as a perfect guide to engineers seeking a design and manufacturing partner.

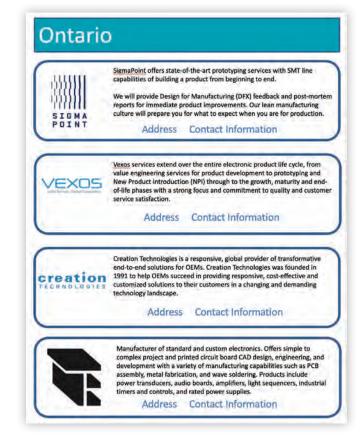
Cost of 1/4 listings ad \$1,150 - 55% off rate card (available to CEM providers)

Other ad spaces available at earned rates.



ALSO INCLUDES:

- PCB manufacturers
- Components suppliers
- Pick and place machinery
- Enclosures
- Power Supply
- Test and Measure
- Stand-offs
- Display
- Electronics packaging



Each box is 8" x 2.5"
Total page size is 9" x 12"



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EDITORIAL CALENDAR

JANUARY

EP&T MAGAZINE SPECIAL FEATURE: INDUSTRY 4.0

TECH UPDATE NEWSLETTER

January 13
Enclosures/Thermal Mgmt.
January 20
Test & Measurement

NEWSCOURIER

January 8 January 15 January 22 January 29

PRODUCT SOURCE

January 14 January 21 January 28

MAY

EP&T MAGAZINE
SPECIAL FEATURE:
MEDICAL ELECTRONICS

TECH UPDATE NEWSLETTER

May 11 Switches & Circuit Protection May 25 Power Management

NEWSCOURIER

Every Wednesday

PRODUCT SOURCE

May 5 May 12 May 19 **FEBRUARY**

EP&T ANNUAL ELECTROSOURCE DIRECTORY

TECH UPDATE NEWSLETTER

February 10 Industrial Automation February 17 Interconnected Devices February 24 Sensors

NEWSCOURIER

Every Wednesday

PRODUCT SOURCE

February 11 February 18 February 25

JUNE

EP&T MAGAZINE
SPECIAL FEATURE:
WEARABLES / ETEXTILES

TECH UPDATE NEWSLETTER

June 8
Medical Electronics
June 15
Enclosures/Thermal Management
June 22
Test & Measurement

NEWSCOURIER

Every Wednesday

PRODUCT SOURCE

June 2 June 9 June 23 MARCH

EP&T MAGAZINE
SPECIAL FEATURE:
TRANSPORTATION

TECH UPDATE NEWSLETTER

March 9
Optoelectronics
March 16
Medical Electronics
March 23
Semi-conductors / IC's

NEWSCOURIER

Every Wednesday

PRODUCT SOURCE

March 3 March 10 March 17 **APRIL**

TECH UPDATE NEWSLETTER

April 6 Transportation April 20 Connectors

NEWSCOURIER

Every Wednesday

PRODUCT SOURCE

April 7 April 14 April 28

JULY

TECH UPDATE NEWSLETTER

July 13 Power Management July 20 Wearables

NEWSCOURIER

July 8 July 15 July 22 July 29

PRODUCT SOURCE

July 7 July 14 July 28 **AUGUST**

EP&T MAGAZINE
SPECIAL SUPPLEMENT:
CONTRACT MANUFACTURING

TECH UPDATE NEWSLETTER

August 10 Industrial Automation August 24 Connectors

NEWSCOURIER

Every Wednesday

PRODUCT SOURCE

August 11 August 18 August 25

EDITORIAL CALENDAR

SEPTEMBER

EP&T MAGAZINE
SPECIAL FEATURE:
INTERNET OF THINGS

TECH UPDATE NEWSLETTER

September 14
Switches & Circuit Protection
September 21
Contract Manufacturing
September 28
Prototyping

NEWSCOURIER

Every Wednesday

PRODUCT SOURCE

September 1 September 8 September 22

OCTOBER

EP&T MAGAZINE
SPECIAL FEATURE:
ARTIFICIAL INTELLIGENCE

TECH UPDATE NEWSLETTER

October 5 Internet of Things October 19 Embedded Systems October 26 Power Management

NEWSCOURIER

Every Wednesday

PRODUCT SOURCE

October 6 October 13 October 20

NOVEMBER

EP&T MAGAZINE
SPECIAL FEATURE:
SECURITY/CYBER-SECURITY

TECH UPDATE NEWSLETTER

November 2 Artificial Intelligence November 16 Connectors November 23 Enclosures/Thermal Management

NEWSCOURIER

Every Wednesday

PRODUCT SOURCE

November 3 November 10 November 17

DECEMBER

TECH UPDATE NEWSLETTER

December 7 IoT December 14 Security

NEWSCOURIER

December 2 December 9 December 16

PRODUCT SOURCE

December 1 December 8 December 15



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